



GRAND
COLORADO
ON PEAK EIGHT

BROKER PROGRAM FAQ

WHY SHOULD I CONSIDER REFERRING MY CLIENTS TO THE GRAND COLORADO ON PEAK 8?

This property is the most sought-after ski-in/ski-out property anywhere. When you refer your client to the Grand Colorado on Peak 8, you open a world of access and privilege to them at a fraction of the cost of whole ownership, yet they will always remain “your client.” If and when they purchase, you’ll earn a 10% commission simply for making the referral.

HOW DO I REFER A CLIENT?

Just pick up the phone and call us. We’ll make the referral process simple and convenient. Both you and your client will be effortlessly connected with your dedicated Grand Colorado on Peak 8 broker. 800.793.9783

HOW WILL MY CLIENT BE TREATED IN THE SALES PROCESS?

There will be no high-pressure sales tactics. We’ll treat your client the way you treat your client, and we invite you to be part of the process.

HOW WILL I BE PAID?

Outside agents earn a *10% commission. For example, for a simple phone call referral you would earn \$36,000 for a \$360,000 purchase.

WHAT IF MY CLIENT DECIDES THEY WANT TO PURCHASE WHOLE OWNERSHIP INSTEAD?

Should your client decide to explore whole ownership, we would immediately update you on their experience and send them back to you, in full support of their real estate decision.



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WHAT ARE THE ANTICIPATED HOMEOWNERS' ASSOCIATION DUES FOR EACH RESIDENCE?

Homeowners' dues vary based on size of residences. Ask your assigned GC8 sales representative for specific information.

IS FINANCING AVAILABLE?

Yes, affordable developer financing is available with no prepayment penalties. Buyers are also welcome to arrange outside financing if they prefer.

WHAT SIZE RESIDENCES ARE AVAILABLE AT THE GRAND COLORADO ON PEAK 8?

The residences range in size from one- to four-bedrooms, each providing a contemporary twist on mountain design, with modern finishes and a refreshing spirit.

WHAT AMENITIES AND SERVICES DO OWNERS ENJOY?

- Ski-in/ski-out to the Colorado and Rocky Mountain Superchairs, directly from the ski locker area
- World-class indoor/outdoor aquatics area with kiddie pool, slide and hot tubs with slopeside views
- The lobby features a bar and casual areas with expansive windows looking right at the action on the ski hill, as well as the Peak Eight Market, and Concierge and Activities desks where your family can plan the day's activities
- Infinity Spa featuring massage services, nail and body treatments, couples' massages and the Relaxation Room



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- A cardio workout facility with incredible views to the south and east, as well as a weight center and yoga studio
- A spacious family game room
- Private movie theaters available for owners to reserve
- Spacious outdoor grilling area and fire ring
- On-site, family-friendly dining in a casual environment at Robbie's Tavern at the Bergenhof

HOW DO MY CLIENTS SELECT A RESIDENCE?

Your Grand Colorado on Peak 8 sales representative will work closely with your client to pinpoint the ideal sized residence and time frame in order to optimize final selection. We invite you to attend the property tour and assist in the selection.

DO THE GRAND COLORADO ON PEAK 8 OWNERS ENJOY SPECIAL PORTAL OWNER PRIVILEGES?

Owners who purchase more than \$60k in property can enjoy access year-round to the resort. This includes parking reservations plus all of the amenities on property, including the Lobby Lounge, Robbie's Tavern at the Bergenhof, Infinity Spa, grotto, indoor/outdoor aquatics area, fitness center, family fun center and locker rooms.**

Second-home owners sometimes purchase Fractional Ownership at the Grand Colorado on Peak 8 simply to enjoy the unprecedented access.



GRAND
COLORADO
ON PEAK EIGHT

BROKER PROGRAM FAQ

WHAT ARE THE ELEVATED LEVELS OF OWNERSHIP BENEFITS AT THE GRAND COLORADO ON PEAK 8?

Fractional Ownership at the Grand Colorado on Peak 8 affords the opportunity to own the best address in Breckenridge without spending millions. This is a deeded property. Your clients will enjoy one of the most desirable ski destinations in the world without carrying year-round costs. In addition, owners can elect different levels of ownership.

For example, a legacy level estate comes with a Legacy family name inscription on their own ski locker within the Grand Colorado on Peak 8. This will be for the life of the owner's Legacy Membership. Ask us about the different levels of ownership available.

CAN FRACTIONAL OWNERS GET "EXTRA TIME?"

Vacation Owners can enjoy additional nights above and beyond the weeks they own. Bonus Time can be reserved 14 days prior to arrival on an availability basis. Rates vary depending on the residence size, time of year, and weekday time versus weekend or holiday/peak leisure time. Nightly stays range from \$69 to \$279.

HOW CAN MY CLIENTS AND I VISIT GC8 AND LEARN MORE ABOUT VACATION OWNERSHIP?

Call the IMI BGV team at 800.793.9783 or email us at info@ownbreckslopeside.com.

WHO IS THE DEVELOPER OF THE GRAND COLORADO PEAK 8?

Mike Millisor started Breckenridge Grand Vacations more than 30 years ago, and his brother Rob came aboard just a year later. Mike Dudick joined as a partner about 20 years ago. Rob passed away in October 2015 while on a humanitarian visit to Nepal. His dedication to serving others



GRAND
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remains a strong focus for BGV's leadership and staff. He is greatly missed and his legacy of giving continues. Mike Millisor and Mike Dudick have been and remain extremely active in managing BGV. Our company motto is "Our Family Commitment: Always Grand Vacations." We aim to accomplish this objective through ethics, service and integrity.

WHAT AWARDS HAS BRECKENRIDGE GRAND VACATIONS WON THAT SIGNIFY OWNER SATISFACTION?

The American Resort Development Association (ARDA) is an independent organization that has researched BGV. Their job is to make sure that people are getting great vacations. They check into thousands of resorts on a global basis. ARDA has honored BGV the best new resort development in the world in 2003 and 2012. Only one resort in the world gets this award per year.

Additionally BGV has a net promoter score above Southwest Airlines, Marriott, and Ritz Carlton. The Net Promoter Score is a customer loyalty metric. We compete with the likes of Marriott, Westin, Hyatt, and The Four Seasons. These awards prove that we do what we promise. Because of our ethics, service and integrity, we always provide grand vacations. We are proud that 55+% of our annual business comes from our existing owners choosing to increase their ownership levels with us. This is the best metric of all!

We look forward to introducing your clients to the Grand Colorado on Peak 8.

For more information contact dedicated consultant Tricia McCaffrey Hyon at 970.390.7347.

*Please refer to our preferred broker referral guidelines on <http://breckbrokerportal.com>

**Portal Buyer program is for a limited time and guidelines are subject to change

Grand Colorado on Peak 8 is not developed or affiliated with Vail Resorts or any of Vail Resorts' subsidiaries. Any representation as to square footage is approximate. The square footage or floor areas shown in any marketing or other materials may be more or less than the actual size and square footage of the residential unit, common area, or any other portion of the project. The developer/seller reserves the right to change features, amenities and pricing without notice. Renderings, photography, illustrations, floor plans, amenities, finishes and other information described herein are representative only and are not intended to reflect any specific feature, amenity, unit condition or view when built. The actual condition of the project, amenity or unit, when and if completed, will control. There is no representation or warranty that any particular improvement or amenity will be constructed or constructed as shown. No representations and warranties are made with regard to the accuracy, completeness or suitability of the information published herein. The information presented is proposed and should not be relied upon as a basis for purchasing. Prices and availability are subject to change at any time without notice. Obtain and review the Colorado Disclosure Document for the Grand Colorado on Peak 8 project and the Residential Contract to Buy and Sell Grand Colorado on Peak 8 made available in accordance with Colorado law before signing anything.