



GRAND
COLORADO
ON PEAK EIGHT

BROKER PROGRAM FAQ

WHY SHOULD I CONSIDER REFERRING MY CLIENTS TO THE GRAND COLORADO ON PEAK 8?

This property is the most sought-after ski-in, ski-out property anywhere. When you refer your client to Grand Colorado on Peak 8, you open a world of access and privilege to them at a fraction of the cost of whole ownership, yet they will always remain “your client.” If and when they purchase, you’ll earn a 10% commission simply for making the referral.

HOW DO I REFER A CLIENT?

Just pick up the phone and call us. We’ll make the referral process simple and convenient. Both you and your client will be effortlessly connected with a preferred Grand Colorado on Peak 8 broker.

HOW WILL MY CLIENT BE TREATED IN THE SALES PROCESS?

There will be no high-pressure sales tactics. We’ll treat your client the way you treat your client, and we invite you to be part of the process.

HOW WILL I BE PAID?

Outside agents earn a 10% commission. For example, for a simple phone call referral you would earn \$36,000 for a \$360,000 purchase.

WHAT IF MY CLIENT DECIDES THEY WANT TO PURCHASE WHOLE OWNERSHIP INSTEAD?

Should your client decide to explore whole ownership, we would immediately update you on their experience and refer them back to you, in full support of their real estate decision.



GRAND
COLORADO
ON PEAK EIGHT

BROKER PROGRAM FAQ

WHAT IF MY BUYERS MAKE ADDITIONAL PURCHASES AFTER THE INITIAL PURCHASE?

Our owners often upgrade their initial purchase. In fact, over 60% upgrade their purchase with “additional” time. When that happens, you will be paid an additional 10% on their upgraded purchase.

WHAT ARE THE ANTICIPATED HOMEOWNERS’ ASSOCIATION DUES AND FOR EACH RESIDENCE?

Homeowners’ dues vary based on size of residences. Ask your assigned GC8 sales representative for specific information.

IS FINANCING AVAILABLE?

Yes, affordable developer financing is available. Buyers are also welcome to arrange outside financing if they prefer.

HOW MANY SLOPESIDE RESIDENCES ARE AVAILABLE AT GRAND COLORADO ON PEAK 8 AND WHAT SIZES ARE AVAILABLE?

There 75 residences ranging in size from one- to four-bedrooms, each providing a contemporary twist on mountain design, with modern finishes and a refreshing spirit.

WHAT AMENITIES AND SERVICES DO OWNERS ENJOY?

- World class Indoor/outdoor aquatics area with kiddie pool, slide and hot tubs
- Spacious outdoor grilling area and fire ring
- Infinity Spa featuring massage services, nail and body treatments, couples’ massage and relaxation rooms



GRAND
COLORADO
ON PEAK EIGHT

BROKER PROGRAM FAQ

- A cardio workout facility with incredible views to the South and West as well as a weight center and yoga studio
- A spacious family game room
- Three, 10-person movie theaters available for owners to reserve
- The lobby features a bar and casual areas with expansive windows looking right at the action on the ski hill, as well as a sundries shop, and a concierge center where your family can plan the day's activities
- Ski out the back door to the Colorado Superchair and Rocky Mountain Quad lifts, directly from the ski locker area
- Onsite, family friendly dining in a casual environment at the Robbie's Tavern

HOW DO MY CLIENTS SELECT A RESIDENCE?

Your Grand Colorado on Peak 8 sales representative will work closely with your client to pinpoint the ideally sized residence and time frame in order to optimize final selection. We invite you to attend the property tour and assist in the selection.

WHAT ARE THE VACATION OWNERSHIP BENEFITS?

Vacation Ownership at Grand Colorado on Peak 8 affords the opportunity to own the best address in Breckenridge without spending millions. This is a deeded property. Your clients will enjoy one of the most desirable ski destinations in the world without carrying year round costs.

In addition, owners can elect a legacy level estate with a LEGACY ESTATE FAMILY NAME INSCRIPTION. If they wish, they may elect to inscribe their family's name on their own ski locker within the Grand Colorado on Peak 8. This will be for the life of the owner's Legacy Membership.



GRAND
COLORADO
ON PEAK EIGHT

BROKER PROGRAM FAQ

DO VACATION OWNERS ENJOY SPECIAL PRIVILEGES?

Owners who purchase \$60k + in property can enjoy year-round parking reservations plus all of the amenities on the property, including the lobby lounge, on-site restaurant, infinity spa, gratto, indoor outdoor aquatics area, fitness center, family activity center and locker rooms.

Second home owners sometimes purchase Vacation Ownership at Grand Colorado on Peak 8 simply to enjoy the unprecedented access.

CAN VACATION OWNERS GET “EXTRA TIME?”

Vacation Owners can enjoy additional nights above and beyond the weeks they own. Bonus time can be reserved 14 days prior to arrival on an availability basis. Rates vary depending on the residence size, time of year, and weekday time versus weekend or holiday/peak leisure time. Nightly stays range from \$69 to \$279.

HOW CAN MY CLIENTS AND I VISIT GC8 AND LEARN MORE ABOUT VACATION OWNERSHIP?

Call the IMI BGV team at xxxxxxxx or email us at @ mm.com

WHO IS THE DEVELOPER OF GRAND COLORADO PEAK 8?

Mike Millisor started Breckenridge Grand Vacations more than 30 years ago, and his brother Rob came aboard just a year later. Mike Dudick joined as a partner about 20 years ago. Rob passed away in October 2015 while on a humanitarian visit to Nepal. His dedication to serving others remains a strong focus for BGV's leadership and staff. He is greatly missed and his legacy of giving continues. Mike Millisor and Mike Dudick have been and remain extremely active in managing BGV. Our company motto is, "Always Grand Vacations." We accomplish this objective through ethics, service and integrity.



GRAND
COLORADO
ON PEAK EIGHT

BROKER PROGRAM FAQ

WHAT AWARDS HAS BRECKENRIDGE GRAND VACATIONS WON THAT SIGNIFY OWNER SATISFACTION?

The American Resort Development Association, (ARDA), is an independent organization that has researched BGV. Their job is to make sure that people are getting great vacations. They check into thousands of resorts on a global basis. ARDA named Grand Timber Lodge the best new resort development in 2003. Only one resort in the world gets this award per year. We won again in 2012 for Grand Lodge on Peak 7 and once Grand Colorado on Peak 8 is completed, we're confident that this iconic ski-in and ski-out resort on the base of Peak 8 will allow us to win our third championship. We compete with the likes of Marriott, Westin, Hyatt, and The Four Seasons. These awards prove that we do what we promise. Because of our ethics, service and integrity, we always provide grand vacations.

For more contact Tricia McCaffrey Hyon at 970-390-7347

Grand Colorado on Peak 8 is not developed or affiliated with Vail Resorts or any of Vail Resorts' subsidiaries. Any representation as to square footage is approximate. The square footage or floor areas shown in any marketing or other materials may be more or less than the actual size and square footage of the residential unit, common area, or any other portion of the project. The developer/seller reserves the right to change features, amenities and pricing without notice. Renderings, photography, illustrations, floor plans, amenities, finishes and other information described herein are representative only and are not intended to reflect any specific feature, amenity, unit condition or view when built. The actual condition of the project, amenity or unit, when and if completed, will control. There is no representation or warranty that any particular improvement or amenity will be constructed or constructed as shown. No representations and warranties are made with regard to the accuracy, completeness or suitability of the information published herein. The information presented is proposed and should not be relied upon as a basis for purchasing. Prices and availability are subject to change at any time without notice. Obtain and review the Colorado Disclosure Document for the Grand Colorado on Peak 8 project and the Residential Contract to Buy and Sell Grand Colorado on Peak 8 made available in accordance with Colorado law before signing anything.